

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 0000000000000000000021310		Page 1 of 11
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 PPV- CHEVROLET		Contract Maximum \$999,990.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		2012 POLICE PURSUIT VEHICLE, CHEVROLET IMPALA	EA	0.01000	0.00	0.00

POLICE PACKAGE, Full Size Automobiles, four door sedan. To conform to attached Detailed Specifications (P-1) dated June 2009.

MAKE: CHEVROLET MODEL: IMPALA IWS19
ENGINE DISPLACEMENT: 3.6L WHEELBASE: 110.5"
TRANSMISSION: AUTOMATIC TIRE SIZE: P235/55R17
EPA RATING: N/A BATTERY: CCA: TBA ALT: 170
WARRANTY: 36 MONTHS 36,000 MILES
POWERTRAIN: 60,000 MONTHS 100,000 MILES

VEHICLE BASE PRICE

For vehicle drop shipped to Dept. of Public Safety, Colchester, VT \$20,825.00
For vehicle shipped to dealer with dealer doing pre-delivery service \$20,925.00

OPTIONAL EQUIPMENT

1. (6A3) Covering- Rubber floor replaces production carpeting: \$ 80.00
(n/a with carpeted mats)
2. (6B2) Handles- Rear door inoperative (doors can be opened only from outside): \$27.00
3. (6B7) Hole in Roof- Right of centerline requires (6F5) wiring: \$132.00 (n/a with (6J5) hole)
4. (6J5) Hole in Roof- On right side requires (6F5) wiring: \$132.00
(n/a with 6B7 hole)
5. (6E2) Keys- Single Key System, entire fleet coded alike (specific key code): \$0
6. (6E8) Keys- Single Key System, entire fleet coded alike (specific key code): \$0
7. *(6C7) Lamp- Front Auxiliary Dome: \$88.00
8. *(7Y6) Lamp- Inoperative Dome: \$0
9. (6J6) Lamps- Rear Window Shelf Auxiliary Stop/Turn Signals: \$211.00
10. (T53) Lamps- Alternate Flashing Trunk Lid Warning: \$198.00
11. (6N6) Locks- Rear Door Inoperative: \$22.00
12. *(7X6) Spotlamp- Left hand: \$251.00
13. (7X7) Spotlamps- Left and right hand: \$497.00
14. (7X8) Spotlamp Provision- Left hand: \$119.00
15. (7X9) Spotlamp Provision- Left and right hand: \$233.00
16. (6N5) Switches- Rear window inoperative
rear power windows operate only from driver position: \$31.00
17. *(WX7) Wiring- Auxiliary speaker front door: \$31.00
18. (6C8) Wiring- Coaxial Radio Antenna Cable - RG58 roof to trunk: \$49.00
19. *(6J4) Wiring- For Horn/Siren Circuit,
Inline Connection for Customer-Furnished Switch: \$31.00
20. (6F5) Wiring- Roof wire (requires 6B7 or 6J5 hole in roof,
10 wires w/6Jf; 4 wires w/6B7): \$132.00
21. *(6J3) Wiring- For Grille Lamps and Speaker;
includes Interior Control Wire for Customer Furnished Headlamp Flasher): \$80.00
22. Special Paint
23. K012-06- Provides 6 clearance from bottom of rear shelf panel: \$245.00
24. Nightsight Saver Light: \$100.00
25. (AP3) Remote Engine Start: \$168.00
26. (AY1) Side Curtain Air Bags: STD
27. (AMF) Keyless entry with 6 additional remotes: \$66.00
28. (DK2) Heated outside Mirrors: \$53.00
29. (B34) Floor Mats: \$71.00
30. (RUF) Full Size Spare: \$150.00
31. (KRCRN-P) Corner Strobes without Power Packs: \$461.00

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 0000000000000000000021310		Page 2 of 11
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 PPV- CHEVROLET		Contract Maximum \$999,990.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

32. (9G8) Headlamps - Daytime running lights deactivated: \$0

DELIVERY: 8-10 WEEKS ARO

2		2012 POLICE PURSUIT PACKAGE, CHEVROLET CAPRICE PATROL CAR PKG 9C1	EA	0.01000	0.00	0.00
---	--	--	----	---------	------	------

PRICE FOR VEHICLE DROP SHIPPED TO DEPT OF PUBLIC SAFETY, COLCHESTER, VT:
\$25,254.00

PRICE FOR VEHICLE SHIPPED TO DEALER WITH DEALER DOING PRE-DELIVERY SERVICE: \$25,354.00

MODEL #: IEW19
ENGINE: 3.6L
WHEELBASE: 118.5"
TRANSMISSION: AUTOMATIC
TIRE SIZE: P235/50R18
BATTERY: 700 CCA, 170 AMP ALT
WARRANTY: 36 MONTHS, 36,000 MILES
POWERTRAIN: 60 MONTHS, 100,000 MILES

AXLE OPTION: LIMITED SLIP: \$172.00

CAPRICE Police Pkg 9c1 and 9c3 Options

K4S Battery, Auxiliary - Optional 600 cca, 70-amp hour battery to power customer installed equipment. The auxiliary battery is connected to the charging: \$220.00

VVS delete daytime running lamps and automatic headlamps: \$22.00

6j7 flasher system, headlamp AND tail lamp - drl compatible, headlamp flasher module with wiring provisions to the front compartment for ON-OFF control and optional separate flashing of front and rear lamps: \$330.00

6A3 FLOOR Covering - Heavy-duty vinyl replaces production carpeting, (carpeted mats not available); requires AEH vinyl rear seat (not available on 9c3): \$97.00

6b7 hole in roof - On center line (not available with 6j5 hole) with sealing harness grommet in roof hole:
\$172.00

6j5 hole in roof - On passenger side (not available with 6b7 hole) with sealing harness grommet in roof hole:
\$172.00

Amf keys - 6 uncut keys, unless key common 6e3 or 6e4 is ordered, with integrated remote keyless entry (not programmed, see owner's manual); includes remote vehicle start if option BTV is ordered note: Vehicle specific keyless entry for common fleet frequency not available: \$132.00

6e3 keys common - Complete vehicle fleet, provides a single key with a specific code that is common to the door locks and ignition for all the vehicles in the vehicle fleet; key code is an alternate to seo 6e4 key common, complete vehicle fleet; not compatible with Impalas and Tahoes police vehicles: \$22.00

6e4 keys common - Complete vehicle fleet, provides a single key with a specific code that is common to the door locks and ignition of all the vehicles in the vehicle fleet; key code is an alternate to seo 6e3 key common, complete vehicle fleet; not compatible with Impalas and Tahoes police vehicles: \$22.00

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

Phone #: 802-658-1111

Contract ID 000000000000000000000000021310		Page 3 of 11
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 PPV- CHEVROLET		Contract Maximum \$999,990.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

MODEL #: IEW19
ENGINE: 3.6L
WHEELBASE: 118.5"
TRANSMISSION: AUTOMATIC
TIRE SIZE: P235/50R18
BATTERY: 700 CCA, 170 AMP ALT
WARRANTY: 36 MONTHS, 36,000 MILES

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 000000000000000000021310		Page 4 of 11
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 PPV- CHEVROLET		Contract Maximum \$999,990.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

POWERTRAIN: 60 MONTHS, 100,000 MILES

AXLE OPTION: LIMITED SLIP: \$172.00

CAPRICE Police Pkg 9c1 and 9c3 Options

K4S Battery, Auxiliary - Optional 600 cca, 70-amp hour battery to power customer installed equipment. The auxiliary battery is connected to the charging: \$220.00

VVS delete daytime running lamps and automatic headlamps: \$22.00

6j7 flasher system, headlamp AN D tail lamp - drl compatible, headlamp flasher module with wiring provisions to the front compartment for ON-OFF control and optional separate flashing of front and rear lamps: \$330.00

6A3 FLOOR Covering - Heavy-duty vinyl replaces production carpeting, (carpeted mats not available); requires AEH vinyl rear seat (not available on 9c3): \$97.00

6b7 hole in roof - On center line (not available with 6j5 hole) with sealing harness grommet in roof hole: \$172.00

6j5 hole in roof - On passenger side (not available with 6b7 hole) with sealing harness grommet in roof hole: \$172.00

Amf keys - 6 uncut keys, unless key common 6e3 or 6e4 is ordered, with integrated remote keyless entry (not programmed, see owner's manual); includes remote vehicle start if option BTV is ordered note: Vehicle specific keyless entry for common fleet frequency not available: \$132.00

6e3 keys common - Complete vehicle fleet, provides a single key with a specific code that is common to the door locks and ignition for all the vehicles in the vehicle fleet; key code is an alternate to seo 6e4 key common, complete vehicle fleet; not compatible with Impalas and Tahoes police vehicles: \$22.00

6e4 keys common - Complete vehicle fleet, provides a single key with a specific code that is common to the door locks and ignition of all the vehicles in the vehicle fleet; key code is an alternate to seo 6e3 key common, complete vehicle fleet; not compatible with Impalas and Tahoes police vehicles: \$22.00

6c7 lamp - Front auxiliary dome, separately switched: \$172.00

7y6 lamp - Inoperative dome and courtesy lamps (dome and courtesy lamp will not operate when doors are opened. Dome lamp is controlled only by the instrument light dimmer switches on the instrument panel): \$22.00

T53 lamps - Alternate flashing trunk lid warning LED lamps with ON/OFF switch on trunk lid: \$374.00

B42 mat - Trunk, custom, fitted, heavy-duty vinyl molded edge to keep spills contained, removable for easy cleaning: \$84.00

B34 mats - Carpeted front and b35 rear (not available with 6a3 heavy-duty vinyl floor covering): \$71.00

Dr9 mirrors - Heated outside rearview, power, manual folding, Black: \$53.00

6N6 rear door locks and handles inoperative - Rear door locks are inoperable at rear door, operates only from driver's position, rear doors can be opened only from outside: \$58.00

6N5 rear window switches - Rear windows only operate from driver's position: \$62.00

BTV Remote Vehicle Start - During remote start operation, parking lamps will remain illuminated; includes vehicle content theft; unauthorized entry sounds horn and lamps flash: \$260.00

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 0000000000000000000021310		Page 5 of 11
Contract Dates 11/17/2011 to 11/17/2012	Origin CPS	
Description: CPS-2012 PPV- CHEVROLET	Contract Maximum \$999,990.00	
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

A6F seat - Front passenger power 8-way vertical and recline, manual fore and aft with bar includes power lumbar, recommended for agencies that operate with two officers: \$172.00

AEH seat - Rear vinyl, requires 6a3 heavy-duty vinyl floor covering (not available on 9c3): \$97.00

SGT Speed limiter - Limits top speed to 130 mph: \$84.00

7x6 spot lamp - Left hand, separately fused, six inch black housing with halogen lamp: \$405.00

7x8 spot lamp provision - Left hand bracket with pillar hole sealed: \$251.00

S68 tire, SPARE - Full-size (includes TPM sensor not programmed): \$150.00

Wx7 wiring - For customer connection to front door speakers: \$75.00

6j3 wiring - For grille lamps and siren speaker: \$150.00

6j4 wiring - For horn/siren circuit, in-line connection for customer furnished switch: \$57.00

DELIVERY: 180 DAYS ARO

4		2012 SPECIAL SERVICE PACKAGES FULL SIZE AUTOMOBILE 4 WHEEL DRIVE CHEVROLET TAHOE	EA	0.01000	0.00	0.00
---	--	--	----	---------	------	------

Special Services Package, Full Size Automobiles, four door SUV. To conform to attached Detailed Specifications (P-1) dated June 2009.

MAKE: CHEVROLET MODEL: TAHOE CK10706
ENGINE DISPLACEMENT: 5.3L WHEELBASE: 116"
TRANSMISSION: AUTOMATIC TIRE SIZE: P265/70R17
EPA RATING: 18 CITY 21 HWY BATTERY: 600 CCA ALT: 160
WARRANTY: 36 MONTHS 36,000 MILES
POWERTRAIN: 60 MONTHS 100,000 MILES

VEHICLE BASE PRICE

For vehicle drop shipped to Dept. of Public Safety, Colchester, VT: \$28,355.00
For vehicle shipped to dealer with dealer doing pre-delivery service: \$28,455.00

OPTIONAL EQUIPMENT

1. (B30) Floor Covering- Carpet: \$168.00
2. (6B2) Handles- Rear door inoperative (doors can be opened only from outside): \$59.00
3. (6J5) Hole in Roof- On right side requires (6F5) wiring (n/a with 6B7 hole): N/A
4. (6E2) Keys- Single Key System, entire fleet coded alike (specific key code) \$22.00
5. (6E8) Keys- Single Key System, entire fleet coded alike (specific key code): \$22.00
6. (6N6) Locks- Rear Door Inoperative: \$59.00
7. *(7X6) Spot lamp- Left hand: \$405.00
- 8.. (7X7) Spot lamps- Left and right hand: \$722.00
9. (6N5) Switches- Rear window inoperative - rear power windows operate only from driver position: \$50.00

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 0000000000000000000021310		Page 6 of 11
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 PPV- CHEVROLET		Contract Maximum \$999,990.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
10.		*(WX7) Wiring- Auxiliary speaker - Front doors: \$49.00				
11		*(6J4) Wiring- For Horn/Siren Circuit, inline Connection for Customer-Furnished Switch: \$32.00				
12.		*(6J3) Wiring- For Grille Lamps and Speaker; includes Interior Control Wire for Customer Furnished Headlamp Flasher): \$90.00				
13.		Special Paint: \$300.00				
14.		(AP3) Remote Engine Start: \$172.00				
15.		(ASF) Side Curtain Air Bags: STD				
16.		(AMF) Keyless entry with 6 additional remotes: \$66.00				
17		Heated outside Mirrors: STD				
18		(B58) Floor mats: \$168.00				
19		(G80) Differential Locking: \$260.00				
20		(6A6) Dual Cranking 730 CCA Batteries: \$137.00				
21		(9G8) Delete daytime running lights: \$0				
22		(K05) Engine Block Heater: \$66.00				
23		(TRW) Provisions for Roof Mounted lampa: \$27.00				
24		(6J7) Flasher System- Head & Tail Lamp: \$423.00				
25		(GT5) Axle 4.10: N/A				
26		(9G3) Chassis Package off road suspension: \$500.00				
27		(KNP) External Transmission Cooler: STD				
28		(9N5) Front Floor Console Delete: \$(550) REQUIRES A95 BUCKETS: \$823.00				
29		(5W4) Special Services Package Identification: N/A				
30		(NZZ) Skid Plate Package: \$132.00				
31		(QJP) Off Road tire P265 70/17: \$132.00				
32		(B85) Body Side Molding: \$88.00				
DELIVERY: 8-10 WEEKS						
5		2012 SPECIAL SERVICE PACKAGES FULL SIZE AUTOMOBILE REAR WHEEL DRIVE CHEVROLET TAHOE	EA	0.01000	0.00	0.00

Special Services Package, Full Size Automobiles, four door SUV. To conform to attached Detailed Specifications (P-1) dated June 2009.

MAKE: CHEVROLET MODEL: TAHOE CC10706

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 0000000000000000000021310		Page 7 of 11
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 PPV- CHEVROLET		Contract Maximum \$999,990.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
		ENGINE DISPLACEMENT: 5.3L WHEELBASE: 116" TRANSMISSION: AUTOMATIC TIRE SIZE: P265/70R17 EPA RATING: 15 CITY 21 HWY BATTERY: 600 CCA ALT: 160 WARRANTY: 36 MONTHS 36,000 MILES POWERTRAIN: 60 MONTHS 100,000 MILES				
		VEHICLE BASE PRICE				
		For vehicle drop shipped to Dept. of Public Safety, Colchester, VT: \$25,696.00 For vehicle shipped to dealer with dealer doing pre-delivery service: \$25,796.00				
		OPTIONAL EQUIPMENT				
		1. (B30) Floor Covering- Carpet: \$168.00				
		2. (6B2) Handles- Rear door inoperative (doors can be opened only from outside): \$58.00				
		3. (6J5) Hole in Roof- On right side requires (6F5) wiring (n/a with 6B7 hole): N/A				
		4. (6E2) Keys- Single Key System, entire fleet coded alike (specific key code) \$22.00				
		5. (6E8) Keys- Single Key System, entire fleet coded alike (specific key code): \$22.00				
		6. (6N6) Locks- Rear Door Inoperative: \$58.00				
		7. *(7X6) Spot lamp- Left hand: \$405.00				
		8.. (7X7) Spot lamps- Left and right hand: \$722.00				
		9. (6N5) Switches- Rear window inoperative - rear power windows operate only form driver position: \$50.00				
		10. *(WX7) Wiring- Auxiliary speaker -Front doors: \$49.00				
		11 *(6J4) Wiring- For Horn/Siren Circuit, inline Connection for Customer-Furnished Switch: \$32.00				
		12. *(6J3) Wiring- For Grille Lamps and Speaker; includes Interior Control Wire for Customer Furnished Headlamp Flasher): \$90.00				
		13. Special Paint: \$300.00				
		14. (AP3) Remote Engine Start: \$172.00				
		15. (ASF) Side Curtain Air Bags: STD				
		16. (AMF) Keyless entry with 6 additional remotes: \$66.00				
		17. Heated outside Mirrors: STD				
		18. (B58) Floor mats: \$168.00				
		19. (G80) Differential Locking: \$260.00				
		20. (6A6) Dual Cranking 730 CCA Batteries: \$137.00				
		21. (9G8) Delete daytime running lights: \$0				
		22. (K05) Engine Block Heater: \$66.00				
		23. (TRW) Provisions for Roof Mounted lampa: \$27.00				

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 0000000000000000000021310		Page 8 of 11
Contract Dates 11/17/2011 to 11/17/2012	Origin CPS	
Description: CPS-2012 PPV- CHEVROLET	Contract Maximum \$999,990.00	
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

24 (6J7) Flasher System- Head & Tail Lamp: \$423.00

DELIVERY: 8-10 WEEKS ARO

CONTRACT TERMS AND ADDITIONAL INFORMATION

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEVE SMITH
PURCHASING AGENT
802-828-4681
FAX 802-828-2222
steven.smith@state.vt.us

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR 2012 POLICE PURSUIT VEHICLES ISSUED 09/07/2011 AND VENDOR'S RESPONSE DATED 09/22/2011

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 10, 2011 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

SCOPE: TO PROVIDE 2012 MODEL YEAR CHEVROLET POLICE PURSUIT VEHICLES TO VARIOUS STATE AGENCIES AND POLITICAL SUBDIVISIONS WITHIN VERMONT

CONTRACT TERM: NOVEMBER 17, 2011 TO NOVEMBER 17, 2012, WITH OPTION TO RENEW FOR TWO ONE YEAR PERIODS AT THE SAME PRICES, TERMS AND CONDITIONS.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 0000000000000000000021310		Page 9 of 11
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 PPV- CHEVROLET		Contract Maximum \$999,990.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE BELOW. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15
REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15
REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15
REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT:
http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer

VEHICLE GENERAL SPECIFICATIONS, REQUIREMENTS AND PENALTIES

April 19, 2010

TITLES: ALL TITLES WILL BE WRITTEN TO THE REQUESTING DEPARTMENT. ALL STATE OWNED VEHICLES WILL INDICATE THE FIRST LIEN HOLDER AS THE STATE OF VERMONT, BUILDINGS AND GENERAL SERVICES, 103 SOUTH MAIN STREET, WATERBURY, VT 05676

ALL COMPONENTS, BRAKE LININGS, CLUTCH DISKS, ETC WILL BE MANUFACTURED WITH ASBESTOS FREE MATERIAL.

PLEASE NOTE THAT ALL EQUIPMENT NORMALLY ADVERTISED AS STANDARD IS TO BE INCLUDED ON THE VEHICLES ORDERED UNLESS SUPERSEDED BY THE DETAILED SPECIFICATION.

AT THE TIME OF DELIVERY, ALL VEHICLES MUST MEET THE FOLLOWING CONDITIONS:

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 0000000000000000000021310		Page 10 of 11
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 PPV- CHEVROLET		Contract Maximum \$999,990.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

1. CONFORM AND BE EQUIPPED TO MEET THE REQUIREMENTS OF THE VERMONT DEPARTMENT OF MOTOR VEHICLES.

2. MEET CALIFORNIA EMISSIONS STANDARDS

3. BE COMPLETELY VERMONT STATE INSPECTED AND SERVICED BY VENDOR INCLUDING:

- a. STEERING GEOMETRY
- b. BALANCING OF ALL WHEELS AND TIRES

4. HAVE A MINIMUM OF 1/2 TANK OF FUEL REGISTERED ON THE FUEL GAUGE.

5. INCLUDE 4 SETS OF PROGRAMMED WORKING MANUFACTURER'S KEYS AND 2 FOBS, IF AVAILABLE.

6. ALL NECESSARY PAPERWORK REQUIRED TO REGISTER VEHICLE

7. BE ELIGIBLE TO BE REGISTERED IN VERMONT

PENALTIES:

The following penalties will apply for each vehicle delivered that do not meet conditions 3, 4 & 5 above:

Condition #3: Vehicle is not VT State inspected at time of delivery: \$50.00 for the inspection + \$75.00 labor = \$125.00 per vehicle.

Condition #4: Vehicle not delivered with minimum 1/2 tank of fuel: Actual cost of fuel plus \$25.00 labor to bring the tank to half full, per vehicle.

Condition #5: Keys: Actual cost to purchase keys at the location of customer's choice + \$25.00 labor per vehicle.

The total amount for any of these penalties where applicable will be deducted from the invoice amount.

VENDOR IS TO PROVIDE ORDER ACKNOWLEDGEMENT TO "INVOICE TO" ADDRESS OR AN ADDRESS DETERMINED BY THE ORDERING PARTIES.

VENDOR CONTACT:

CHUCK WILLIAMS
EMAIL: CHUCK@SHEARERCHEVROLET.COM
TEL.#802-651-0238
FAX #802-651-0225

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000001269
Shearer Chevrolet Co Inc
1675 Shelburne Rd
PO Box 566
Burlington VT 05402
USA

Phone #: 802-658-1111

Contract ID 0000000000000000000021310		Page 11 of 11
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 PPV- CHEVROLET		Contract Maximum \$999,990.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
--------	---------	-----------	-----	------------	---------	---------

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

By the CONTRACTOR

Date: _____

Date: _____

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Email: _____

Email: _____